

ABINASH SWAIN

IT Business Architect

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SUMMARY

Dynamic Business Architect and ESG Advocate with 12+ years of experience in driving innovation, sustainability, and organizational transformation. Skilled in aligning strategies with ESG goals, enabling growth, and delivering user-centric solutions through agile methodologies, strong stakeholder engagement and digital transformation. Aspiring to leverage expertise in leadership and governance to create meaningful corporate impact.

EXPERIENCE

TIU Consulting **Business Architect** 12/2020 – Present Nagpur

- Managed a portfolio of 06 projects involving a total budget of \$5 million across various industry sectors in multi domain of AI / XR / CLOUD.
- Boosted customer engagement by 25% by launching an innovative client feedback loop mechanism.
- Enhanced cross-functional collaboration, resulting in a 20% reduction in project lead times, improving delivery schedule adherence.
- Drove a 15% increase in annual savings through process optimization initiatives resulting in reduced operational costs.
- Implemented innovative methodologies for process improvement, resulting in increased efficiency and productivity.

Focus Softek 06/2018 – 11/2020 Bangalore

- Solution Architect (Dec/19–Nov/20)**: Enhanced solution delivery speed by 15% through Agile implementation and streamlined development processes, boosting developer productivity by 20% in all the projects in middle-east.
- Business Analysis Manager (Jun/18–Nov/19)**: Implemented standardized architecture patterns and code reviews, reducing technical debt by 20% and ensuring long-term cost savings and system maintainability.

SMG 06/2015 – 05/2018 Bangalore

- Product Manager (Feb/18–Jun/18)**: Achieved a 25% increase in customer satisfaction resulting from enhanced product features and user experience and reducing time-to-market by 20% by implementing agile methodologies and streamlining development processes.
- Lead Business Analyst (Oct/16–Jan/18)**: Increased market share by 15% by launching a new competitive product feature.
- Senior Business Analyst (May/15–Sep/16)**: Reduced feature request processing time by 15% by implementing agile methodologies and prioritization frameworks.

Jabong 03/2013 – 05/2015 Gurgaon

- Business Analyst (May/15–Sep/16)**: Achieved 25% increase in conversion rates by implementing data-driven A/B testing for key product features.
- Associate Business Analyst (May/15–Sep/16)**: Supported capturing CRM system needs along with order fulfilment by dissecting workflows, resulting in a 20% reduction in processing time

REFERENCES

Upon Request

EDUCATION

MBA (General Management)
Indian Institute of Management (IIM), Raipur
11/2022 – 02/2025

B. TECH (Aerospace Engineering)
SRM University, Chennai
06/2009 – 11/2012

SKILLS

Product Strategy	Product Road-map
Product Lifecycle	Agile Methodology
Stakeholder Management	Change Management
Requirement Gathering	Documentation & BPMN
Sustainability, ESG & SDGs	Innovation Leadership

KEY ACHIEVEMENTS

Driving Revenue Growth for Prospect Clients Through Digital Transformation

Delivered a 25% revenue boost by leading a \$55M portfolio transformation with client-centric solutions and scalable digital innovations with Agile.

Facilitating and Enhancing Customer Retention with ESG-Aligned Innovations

Increased client retention by 15% through launching eco-friendly, feedback-driven product enhancements aligned with ESG goals.

CERTIFICATIONS

Accredited Product Manager Certification™ (APDM™)

International Organization for Project Management™ (IO4PM™) www.io4pm.org/badges/53487027137540

Certified Scrum Product Owner (CSPO)

International Scrum Institute™; 36873967636376

Certified Sustainable Development Manager (CSDM™)

Chartered Institute Of Professionals Certifications

Certified Enterprise Architect Professional (CEAP)

The Knowledge Academy